

HELPS ANY FLEET, ANY SIZE, IMPROVE THEIR BUSINESS.





ADVANTAGE PRICING

CONTROL YOUR COSTS

ONE PRICE

- Special Advantage Program pricing on new MICHELIN® and BFGoodrich® * Truck Tires, MRT Retreads, Oliver® Retreads and Services at home and on the road
 - Consistent Pricing Pay the same price at all authorized Michelin and BFGoodrich Truck Tire Dealers.
 - Price lists conveniently available on our customer web portal for Advantage Program members to download or print.



MICHELIN® New Truck Tires



MICHELIN® New X One® Truck Tires



MICHELIN® and Oliver® Retreads



BFGoodrich® New Truck Tires

 Full Line Program - Competitive Pricing on other MICHELIN Product Lines:



Passenger Car and Light Truck Tires



Earthmover Tires



Compact Line Tires

 Flexible payment options: Pay for purchases with any VISA, MasterCard or American Express credit or debit card.

^{*} Only at authorized BFGoodrich® Truck Tire Dealers.

ADVANTAGE CARE

MAXIMIZE YOUR PRODUCTIVITY

MICHELIN® ONCALL

- Access to MICHELIN® ONCall emergency road service program – One call. ONCall.
 - Special Advantage Program pricing on new MICHELIN® and BFGoodrich® truck tires, MRT retreads, Oliver® retreads and services.
 - Dispatch fee waived for MICHELIN® Advantage Program (\$29 value).



- Access to LiveTrack event monitoring for real-time updates.
- Direct access to diesel technicians, available
 24 / 7 for road repair, lockouts, fuel delivery, lights,
 brake repair and more.*
- Access to towing, provided by a trusted Michelin partner.*
 - * Nominal dispatch fee for mechanical and towing services

MICHELIN® ADVANTAGE CUSTOMER SERVICE

Advantage members have a dedicated customer service team for questions on system access, billing, invoicing, orders and general questions. These agents are your direct link to Michelin and are available Monday - Friday 8:30 a.m. - 5:00 p.m. Eastern Time Zone.

1-888-532-6435



ADVANTAGE ACCESS

IMPROVE YOUR PERFORMANCE

ADVANTAGE MEMBER WEBSITE AND BUSINESS TOOLS

- Check your pricing, order tires, manage your account or view your invoices and purchase history online
- Tap into training, tips, technical documents, maintenance techniques, videos and webcasts
- Receive the MICHELIN® Advantage Program Member e-Newsletter for ongoing tips, promotions and updates
- Check our event calendar to find out where MICHELIN® products and services will be on display

Advantage Member Web Site



e-Newsletters



Product Announcement





THREE ADVANTAGES ONE PROGRAM

ADVANTAGE PRICING

The MICHELIN® Advantage Program pricing is available at home and on the road, so you can control your tire costs if you are a localized or long haul based operation. Because Michelin knows that you may have more needs other than just truck tires, our Full Line Program will also help in your cost control of other MICHELIN® product lines, such as Passenger Car and Light Truck, Earthmover, Compact Line or Tweel Tires.

ADVANTAGE CARE

Knowledgeable TIA trained technicians will take care of your service needs at any of our over 5,000 authorized truck dealer locations.

With MICHELIN® ONCall drivers can get roadside assistance all day, every day, no matter where they are. This gets your trucks back up and running, whether it is tires, mechanical, or towing, to ensure that you maximize your productivity.

Access to our MICHELIN® Advantage Customer Service team is available on business days to answer any questions you may have about the Advantage Program including system access, billing, invoicing or orders.

ADVANTAGE ACCESS

As a member of the MICHELIN® Advantage Program, you will receive access to the member website where several online business tools are located to help improve your business performance. You will have the ability to manage your account online, to register and update your credit card(s) on file, check pricing, view invoices or purchase history. You can tap into maintenance tips and techniques with our webcasts, e-newsletters and our member website at MichelinB2B.com to help maintain an efficient operation.

APPLY TODAY. USE TODAY. ENROLLING IS EASY.



Step 1 -

Visit <u>MichelinTruck.com/Advantage</u> or visit www.BFGoodrichTruckTires.com

Step 2 –

Click on Apply

APPLY TODAY

FOR THE MICHELIN®

ADVANTAGE PROGRAM

Step 3 -

Complete the application online and submit

Step 4 – Application processed at Michelin.* You'll receive a welcome email once your application is processed. The welcome email will contain your log-in information for the customer portal as well as your Michelin Ship-to and Bill-to numbers, which are your account numbers.

Step 5 – Once you receive your welcome email be sure to log-in to Michelin B2B.com to register the credit or debit card(s) you'll use for purchases.



For questions on the online application or to check application status call 1-888-532-6435.

www.michelintruck.com

MICHELIN NORTH AMERICA, INC., Greenville, South Carolina, USA

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^{*} Please allow 2 weeks for application processing.